

August 15, 2022

Charles Witherington-Perkins,  
Director of Planning & Community Development  
Village of Arlington Heights  
Attn: Department of Planning & Community Development  
33 S. Arlington Heights Road Arlington Heights, IL 60005

**RE: Request for Proposals for Installatoin of EV Charging Infrastructure Village of Arlington Heights, IL**

Mr. Witherington-Perkins,

SemaConnect, Inc. is pleased to provide this proposal to the Village of Arlington Heights in response to **Request for Proposals for Installatoin of EV Charging Infrastructure Village of Arlington Heights, IL.**

We are one of the few electric vehicle (EV) charging manufacturers that can claim more than a decade of experience, and one of only two major developers to provide an end-to-end solution with direct ownership of all hardware, software, networking communications and services.

We are the 2<sup>nd</sup> largest supplier of Level 2 EV charging solutions in North America, with over 19,000 stations installed to date. Our stations meet the technical specifications as outlined within the RFP along with other industry standards requirements. Our network platform software is certified per the OCPP Platform to Platform Integration, Energy Star-rated and UL Certified, as well as the OCPP 1.6 specification. Our roadmap includes getting official certification for our charging stations and implementing OCPP 2.0 very soon.

While not included in this RFP response, we will be launching our own line of Level 3 / DC Fast Charge product lines will be on the market in the third quartr of 2022. We have a large team of software and hardware engineers working on new product development to stay on the cutting edge of the industry. Our new products will feature technology and functionality surpassing any others on the market today.

We appreciate the opportunity to partner with The Village of Arlington Heights on your endeavor to support the EV Charging infrastructure needed to support the electrification of transportation nationwide.

Attached is Connelly Electic's Proposal to furnish and install 2 dual wall mounted Series 7 EV Charging Stations.

Also attached is SemaConnect's quote for two Series 7 EV Charging Stations. Please note that discounted pricing can be purchased direct via Sourcewell.

SemaConnect is a leader in the commercial smart EV charging space with over 14 years of experience and over 19,000 stations installed throughout the country not including residential. We offer a truly end-to-end solution as the manufacturer and developer of all hardware and software components. Our stations are airplane grade cast aluminum and 3 coats of automotive grade paint, they are NEMA 3 rated to withstand outdoor weather in any climate and designed to complement properties with a modern, robust, and future-proofed EV charging solution. The communicate via 4G cell service, as Wi-Fi and ethernet are unsecure networks and open to hacking.

The attached quote reflects 2 dual pedestals with Cable Management:

- Includes 1-year network services (\$240 single plug/\$480 per year after the first year /per dual station)
- Includes 1-year **full replacement warranty** (Optional contract after first year is \$400 per head station)
- We DO NOT take a percentage of revenue (Only deduct credit card processing fee 5% or less)
- There are NO initial station activation & configuration service fees or hidden costs
- There are NO site validation fees
- There are NO training fees
- Your chargers DO NOT need to appear on any network if that is your preference
- We DO NOT require a specially certified contractor for installation
- We provide 24/7 driver support for charging services

Once the stations are installed, we will program them remotely and have a **dedicated customer services representative assigned to you.**

You will have access to cloud-based station management software which will allow you to set access control, set up billing, and pull reports.

SemaConnect will handle the billing and send you the generated revenues, should you decide to charge a fee.

We thank you for this opportunity and are excited of the prospect of doing business together.

Sincerely,

*Caroline Melton*

Caroline Melton, Territory Sales Manager

[caroline.melton@semaconnect.com](mailto:caroline.melton@semaconnect.com)

312-241-6460



# SemaConnect



**SemaConnect Inc. is pleased to  
present this proposal to  
The Village of Arlington Heights  
in response to  
Request for Proposal for Installation of EV  
Charging Infrastructure Village of Arlington  
Heights, IL**

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**Submission Date: 08/15/2022  
Offer Contact: Caroline Melton  
312-241-6460  
[caroline.melton@semaconnect.com](mailto:caroline.melton@semaconnect.com)**

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SemaConnect, Inc.  
4961 Tesla Drive  
Bowie, Maryland 20715  
301-352-3730  
[www.semaconnect.com](http://www.semaconnect.com)

COMPANY CONFIDENTIAL

### Who is SemaConnect?

SemaConnect is a leader and pioneer in Electric Vehicle charging looking to make the electrification of transport possible in this decade by developing and deploying smart, innovative, and cost-effective EV charging solutions worldwide.

A complete EV support partner, we deliver a truly modern charging experience through innovative, elegantly designed charging stations and cloud-based networked software for station owners and EV drivers. SemaConnect is one of the largest integrated electric vehicle charging providers supplying both charging hardware and cloud-based software.



**Over 19,000 stations throughout North America**



**Over 1 million charging sessions every year**



**Nearly 160k users on our smart network management platform**

SemaConnect's primary business model is product-focused with lifetime service support. SemaConnect initially sells the EV charging station solution as a product which is then owned by the customer, and for the life of the product SemaConnect provides on-going service support which consists of data communications, cloud-based software for station owners and drivers, 1-800 customer service and 24/7 state-of-health monitoring.

SemaConnect is the only US hardware and software provider who is OCCP 1.6 certified and Open ADR. 2.0b compliant software that allows for high end integration into multiple API enterprise platforms such as energy, parking, fueling, and fleet management software.

With over a decade of experience, SemaConnect is one of only two major developers to provide an end-to-end solution with software, hardware and networking communications.

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**SemaConnect has more than 210 employees worldwide and is headquartered between Washington DC and Baltimore, MD in Bowie Maryland.  
There are also 25 field offices in most major U.S. cities.**

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SemaConnect also offers Charging as a Service where the complete solution including the charging hardware, network service and ongoing Full Replacement Warranty is included. Lasalle has a choice of a one year, three years or five year term.

SemaConnect has built a business during the past 10 years (since the start of the mass market EV industry in 2011) with a strong foundation that includes the following pillars:

- Customer base – Over 1,700 accounts in the key segments of workplace, multifamily, public/retail
- Product/Services – Best-in-industry EV charging solution developed fully in-house
- Partnerships – Strong partnerships with leading players including Electrify America, EVgo, PlugShare and preferred suppliers for CBRE and Cushman & Wakefield.
- Competitive Position Today – Top two market share in North American commercial EV charging industry, and top provider of truly interoperable EV charging solutions

SemaConnect's commitment to delivering the best solution in the industry was validated with the award by Electrify America in 2017 of the lead share of the Electrify America workplace multifamily charging program. This program has been the most demanding program in the industry to-date, requiring



SemaConnect as the lead supplier to install over 1,100 chargers in 215 properties across 15 US metros in under 18 months. The program requirements comprised delivering a fully turnkey solution from property qualification to project design, to equipment production and delivery, to installation, to providing operational network and maintenance services through 2026.

SemaConnect has paced its growth with the EV charging industry. As the EV industry is now rapidly approaching its inflection point, SemaConnect is in a major expansion phase that leverages its business foundation built since 2011. As part of this expansion, we closed a round of funding in Q4 2020 with Trilantic Capital Partners, a Private Equity firm with over \$9 billion of Assets Under Management. With the backing of Trilantic, SemaConnect is well positioned to lead the growth of the EV industry expected during the next 10 years.

In terms of employees, today SemaConnect has 160 full time employees and experiencing significant growth. Major areas of growth include:

- Expanding our 1,700 account commercial North American customer base
- Leading the industry with a retail charger that accepts all major credit cards with a chip reader, Apple Pay, and Google Pay
- Growing best in industry fleet EV charging solutions for North America
- Launched a smart single family home solution leveraging our in-house technology
- Expanding into international markets

The SemaConnect EV charging solution is a comprehensive system including station hardware, cloud-based software for station owners and drivers, and smart phone apps for drivers which are fully networked to SemaConnect's network operation center.

#### Introduction to the SemaConnect Smart Charging

SemaConnect, Inc. is pleased to provide this quote for the Series 7 electric vehicle charging solution. SemaConnect's electric vehicle charging systems are compatible with the new generation of mass-market electric vehicles (i.e., Nissan Leaf and Chevy Volt). These electric vehicles represent a new era in personal transportation.

This quote includes electric vehicle charging station equipment, software and network operation center services. This quote does not include mechanical and electrical site preparation for installing the charging stations. However, the scope of this proposal does include SemaConnect supporting the installation process through advisory services during the install project, commissioning of the charging stations and training operational personnel on the use of the Series 7 electric vehicle charging station systems.

SemaConnect's smart Series 7 charging system includes features to meet the key requirements of the commercial charging application which include driver satisfaction, access control, revenue capture, reliability, exceptional service, and convenient station management. The Series 7 solution is designed to maximize value to your property tenants, visitors and customers and minimize impact on your facilities staff.

- **Hardware:** The UL certified Series 7 EV Charging Station includes commercial-grade features such as a rugged aluminum enclosure, NEMA3 rated to withstand inclement weather, 270 degree highly luminescent LED status light, two-line LCD messaging screen and sleek easy-to-clean form factor.



- **Software:** SemaConnect's web-based Station Management software, web-based Driver Software and Smartphone real-time applications enable station owners and operators to easily control access, capture revenue, monitor and manage a turn-key charging station program.
- **Network Operations:** Your Series 7 stations are networked to enable easy access control and revenue capture, real-time messaging for drivers, convenient station monitoring and usage reporting, and 24/7 state-of-health monitoring.

### EV Charging Basics

#### **Where will drivers want to charge?**

For EV drivers, their fuel is electricity, their gas pump is an EV charging station and their new gas station is actually the parking lot. Rather than drive to a gas station once a week and fill up with gasoline, EV drivers will plug-in wherever they are parked to recharge their battery. The typical driver charging behavior is:

1. **At Home:** Fully charge vehicle at night (typical all-electric EVs will have 100 miles of range).
  - a. Multifamily Properties: Charging services for tenants and visitors.
2. **At Work:** Top-up their battery while at work to have range for meetings/errands/drive home.
  - a. Office Properties: Charging services for employees and visitors.
3. **On the Road:** Top-up battery while in meetings/shopping/eating/hotel conference/airport.
  - a. Retail and Hotel Properties: Charging services for guests and visitors.

The key factors driving this behavior are:

- It takes multiple hours to charge an EV's battery, and
- Plug-in growth of 81% in 2018 is having a major impact on commercial real estate, since drivers want EV charging stations at home (i.e., multifamily), at Work (i.e., office properties), and on-the road (i.e., retail, hotel as well as other public parking properties).

### Two Very Important Standards

#### **1. Standard Power Level**

There is a dominant power level for re-charging EVs that has become the de-facto standard in North America. It is referred to as Level 2 charging and in terms of voltage is 208V/240V and current is a max current draw of 30 Amps. This is the power level that commercial properties want to install at their facilities. Fortunately, it is an easy power level for commercial buildings to accommodate, being virtually the same as a typical residential clothes dryer.

Category	Power Level	Range Restored
Level I	120V, 12 Amps	5 miles per hour
<b>Level II</b>	<b>240/208V, 30 Amps</b>	<b>25 miles per hour</b>
Fast Charging	480V, >100 Amps	240 miles per hour

- **Level II:** Over 95% of all commercial installs are Level II.

- **Level I and Fast Charging:** These power levels are suitable for only limited use. Level I is very slow, taking 5X longer than Level II. Fast Charging is expensive to install (w/ 480V and 100+ Amps) and only a few EV models are capable of Fast Charging. It will not replicate the gas station model. It still takes about 20 minutes to put 80 miles of range back in the battery. Therefore, the industry now has fully embraced Level II as the standard.

## 2. Standard Plug

Thankfully through the Society of Automotive Engineers, the North American EV industry has adopted a standard plug for recharging at the Level II power level. and all major OEMs have agreed to use this standard. As a result, when you install an EV charging station at your commercial property, you do not have to be concerned with compatibility issues.



## Reasons for Choosing the Series 7 Smart Charger

### 1. Leading “Class A” Commercial Installed Base

SemaConnect is the leading commercial supplier to “Class A” commercial properties. Marquee customers include Brookfield, Hines, Vornado, Boston Properties, Cisco Systems and Merck.

### 2. Best Driver Experience

SemaConnect’s Series 7 system maximizes driver satisfaction through:

- a. Pay with PlugShare
- b. Enables drivers to easily start and pay with a Smartphone
- c. Most popular EV charging station app for drivers
- d. SemaConnect is flagship Pay with PlugShare partner
- e. No registration or membership fees of any kind, and
- f. Owners set pricing policies that best fit their location



### 3. “Class A” Visual Appearance

SemaConnect’s Series 7 station has best-in-class visual appearance with a sleek form factor and intuitive user interface that complements the image of any “Class A” property.

### 4. Easiest to Install

SemaConnect’s Series 7 charging station is unique in the industry in that the head unit is one piece with “no assembly required” by the contractor. This enables the property manager or owner to use their preferred contractor for installation, if desired, and minimizes the possibility of mistakes during installation.

### 5. Best-In-Class Service Program

SemaConnect has a best-in-class service program that commits to immediately replace units in need of repair with duplicate units using a national network of electrical contractors, minimizing both the impact on your drivers and your facilities staff.





### **Series 7 Smart Charging Stations**

Series 7 Smart Charging Stations are designed to make it easy, convenient and affordable for charging station owners (i.e., property owners and managers, parking managers and corporations) to provide a means for their tenants, visitors, guests, customers or office employees to charge electric vehicles. Series 7 Smart Charging Stations use innovative technology to provide a comprehensive array of features and benefits to commercial station owners.

These include:

- User access control through smart card authentication
- Energy monitoring through built-in electricity metering
- Revenue capture through an automated payment and billing system with Smart card, smartphone, or traditional phone payment
- System management capabilities through web-based software and a wireless network
- Safe operation through SAE and UL certified components and systems
- Visually appealing through aesthetically compelling design
- Driver features through web-based software and text messaging communication
- Smart grid functionality including time of use pricing and demand response management



**Also, SemaConnect's charging station system is valuable to corporations with sustainability initiatives. The Series 7 management system is capable of tracking real-time carbon offset due to EV charging station use.**

### **Station Management Software**

The Series 7 charging system includes web-based management software for station owners. This software gives station owners the ability to register users, monitor costs, set pricing and track system usage. In addition to the standard station management package, we offer a custom package which can be integrated into a commercial customer's existing operational software tools.

#### **Series 7 Management Software functions include:**

- Add or drop charging stations in network
- Register or remove users
- Set pricing for charging station access
- Monitor usage in real-time
- Create historical usage reports
- Set time-of-use policies and pricing
- Consolidate parking and energy metering
- Monitor fault-trip events
- Implement demand response procedures



### **Driver Software**

The Series 7 charging system includes web-based tools for drivers. Upon registration, drivers are issued a smart card and a web-based account. The smart card is used to identify the driver and provide access to charging stations. The web-based account allows the driver to specify means of payment, schedule charging times and monitor charging costs and energy usage.



In addition, the Series 7 system includes mapping and messaging features for drivers. In terms of mapping, drivers are provided a real-time web-based mapping tool which shows station location, availability, and pricing. In terms of messaging, drivers are sent text-based messages for events of significance such as charging-fault detected, state-of-charge or charging-complete.

## **TECHNOLOGY**

The Series 7 charging system enables commercial property managers to provide safe and convenient recharging services to drivers of new generation electric vehicles. The underlying platform, developed by SemaConnect, to facilitate this capability includes electronic hardware, web-based software and wireless network technologies.

### **Electronic Hardware**

The Series 7 charging station includes several innovative hardware components. The station includes:

- SAE-approved standard five pin coupler for connecting the station to the vehicle
- Remotely controlled ground fault circuit interrupt subsystem for fail-safe operation
- Radio frequency identification subsystem for smart card authentication
- Highly luminescent LED lighting for signaling charging status to drivers
- LCD messaging screen for communicating charging instructions to drivers

### **Web-based Software**

The Series 7 system includes web-based software for both station owners and EV drivers.

The software includes:

- For Station owners:
  - Real-time system management (control and monitoring) capabilities
  - Automatic email/text messaging for critical operational events
  - Integration of Series 7 software with existing operational tools
- For EV drivers:
  - Real-time mapping tools for locating available charging stations
  - EV drivers: Real-time account management capabilities
  - EV drivers: Automatic email/text message for charging events of interest

### **Wireless Network**

The Series 7 system includes a wireless network to minimize installation and operational costs and maximize convenience of use.

- Cellular technology: Series 7 stations communicate with back-office management systems through CDMA cellular technologies. With this technology, the station owner can manage their network in real-time, SemaConnect can manage the overall Series 7 system in real-time and EV drivers can receive messaging in real-time.

### **EAST METHODS FOR DRIVER ACCESS & PAYMENT**

Your Drivers will have easy and flexible means for finding, checking availability, starting and paying for charging services from your SemaConnect stations. The two major categories of payment options are "Pay with PlugShare" and additional SemaConnect provided means of payment. Pay with PlugShare is a particularly exciting option for your drivers. It enables your drivers to easily pay with their Smartphone using the PlugShare app which is already the most popular app for finding charging stations in the industry.

#### **Pay with PlugShare**

On October 1, 2013, SemaConnect launched a partnership with Recargo the developer of the PlugShare smartphone application, which has become the most popular EV driver app in the industry. With the new Pay with PlugShare program, drivers are able to start and easily pay for charging sessions using their smartphone PlugShare app. Pay with PlugShare makes your SemaConnect stations easily accessible to the largest single driver user base in the industry.



#### **Additional SemaConnect Payment Methods**

Four different additional methods are available to drivers for accessing and paying for charging sessions: two "one-time payment" and two "account-based payment" methods.

Drivers are provided these services free-of-charge. There are no registration, smart card, or subscription fees for these services. The only fees paid by drivers will be the charging service fees established by the station owner for actual use of the station.

#### **One-Time Payment Methods**

1. Pay-By-Cell Phone: Drivers can dial 1-800-663-5633, enter the station ID and their credit card to immediately initiate a charging session without an account.
2. Pay-By-Smartphone: Drivers can go to [network.semaconnect.com](http://network.semaconnect.com) on their browser, tap the Start Session button, enter the station ID and their credit card number to immediately initiate a session without an account.

#### **Account-Based Payment Methods**

1. Pay-By-Smartcard: Drivers can go online to [SemaConnect.com](http://SemaConnect.com), establish an account, provide a credit card number, indicate their messaging preferences, and receive a smart card in the mail which they can use to initiate charging sessions.
2. Pay-By-Smartphone App: After establishing an account, drivers can download either a free iPhone or Android App that they can use to locate stations, check availability/pricing, and initiate charging sessions.

**INSTALLATION SERVICE ASSISTANCE**

SemaConnect will provide advisory assistance and guidance on the electrical preparation work and physical installation of the charging stations. In addition, SemaConnect will perform testing and monitoring each charging station in the network for full operational performance.

**SYSTEM TRAINING**

SemaConnect will provide training on the operational use of the purchased Charging System. The training includes the Charging Stations, Management Software and Driver Software. It also includes considerations on establishing usage and pricing policies for your Charging Station Network.

**SYSTEM MAINTENANCE, UPGRADES & NETWORK OPERATION**

SemaConnect will provide an ongoing system maintenance service to minimize system downtime and minimize maintenance costs incurred. Included in the system maintenance fee is real-time monitoring of the operational performance of each charging station as well as periodic remote testing of critical subsystems.

Also, included in the system maintenance and operational service is automatic upgrade to the most recent version of the system software packages which include the Charging Station, Management Software and Driver Software. In addition, the system maintenance and operational service includes access to SemaConnect's 24/7 customer support team, all system communication fees and integration into SemaConnect's network operation center.



**Proposal**

August 8, 2022

Caroline Melton  
Territory Sales Manager, IL, IN, MI & MO  
SemaConnect-A Blink Charging Company  
P:312-241-6460  
Caroline.Melton@semaconnect.com

Re:  
Vail Ave. Garage EV Charger Install.  
88 S. Vail Ave.  
Arlington Heights, IL 60005

Connelly Electric proposes to furnish electrical installation for the following work:

**Scope of Work:**

**2<sup>nd</sup> Floor (2) Level 2 Dual Series 7-30Amp, Wall Mount EV chargers/ 200Amp Panel**

- Install (2) Level 2, dual, Series7-30amp, wall mount EV chargers. Chargers will be located on southeast corner wall of 2<sup>nd</sup> floor garage.
- Furnish and install (1) 1" PVC conduit from new 200amp panel to new EV charger locations. Maximum distance of 100' away from new panel.
- Furnish and install (4) 40amp, 208volt circuits to new EV charger.
- Start up and commissioning unit.
  
- Furnish and install (1) 200amp, 120/208volt, 3phase, 4wire, 42 circuit, MLO Panel. Panel will be in the electrical room adjacent to main distribution center.
- Furnish and install (1) 200 amp, 3pole breaker in existing main distribution center. Main distribution panel will need to be de-energized for breaker install.

**Alternate 1: 1<sup>st</sup> Floor (2) Level 2 Dual, Series7-30Amp, Wall Mount EV Chargers**

- Adder to base price to install the following:
- Install (2) Level 2, Dual, Series7-30amp, wall mount EV chargers. Chargers will be located on wall of the southeast corner of 1<sup>st</sup> floor garage.
- Furnish and install (1) 1" PVC conduit from new 200amp panel to new EV charger location. Maximum distance of 60' away from new panel.
- Furnish and install (2) 40amp, 208volt circuits to new EV charger.
- Furnish and install (2) 40amp, single pole breakers in new panel.
- Start up and commissioning unit.

**Exclusions:**

- Permit fees
- Premium time
- Payment & Performance Bond
- Cell repeater not included.
- Rigid conduit is not included.
- Dedicated/leased phone line costs/installation.
- Membrane sealing to garage floor
- Fire stopping
- Patching
- Painting

This proposal is based on acceptance within thirty days and 100% completion prior to January 5, 2023. All work to be performed in a neat and workmanlike manner in accordance with Connelly Electric Company Standards and our interpretation of the scope drawings and specifications. Monthly progress payments are to be made as the job proceeds. Final payment is to be made within 30 days after completion.

**Base bid per Scope of Work and Exclusions above: \$14,950.00**

**Alternate 1 (1<sup>st</sup> Floor): \$5,125.00**

Respectfully submitted,

Nick Pupich

Connelly Electric Co.

Accepted by: \_\_\_\_\_ Date: \_\_\_\_\_

Title: \_\_\_\_\_

PO \_\_\_\_\_







**SemaConnect**

## Series 7 EV Charging Station for Fleets



### Reduce fuel costs and ensure your vehicles are charged 100%

The SemaConnect Series 7 is a smart charging station that makes it easy to charge your EV fleets and make sure they are ready to go. Smart charging for your fleets ensures you have all the information you need, including built-in alerts and a smart dashboard to visualize detailed reports on electricity used, carbon offset, fuel savings and more.

SemaConnect's fleet management capability enables fleet managers to:

- Easily configure a custom fleet program by individual vehicle and major vehicle type or both.
- Track departure, return times, and energy delivered to each vehicle, and monitor charging fees for any of your public chargers.
- Schedule both start and stop of charging sessions to take advantage of off-peak and partial peak electricity rates.
- Receive alerts to notify exceptions in return times, energy delivered and departure times to maximize the daily success of the entire fleet.
- Generate a robust set of reports and analytics.

#### Features

- Sleek, elegant design
- Compact form factor
- Commercial-grade aluminum body
- "At-a-Glance" LED status
- Rugged outdoor-rated enclosure
- Full Warranty Replacement Policy
- Easy to install and service
- "No Assembly Required"

#### Smart Features

- Fleet Vehicle Management
- Fleet Access Control
- Fleet Manager Portal
- Late Plug-in/Plug-out Alerts
- Schedule Charge Start Time
- Session Data and Analytics
- State of Health Monitoring
- Load Management Ready



**SemaConnect™**

## Cable Management System

*Optional accessory for all SemaConnect EV Charging Stations*



The SemaConnect Cable Management System is designed to keep your charging station cables clean and organized. In addition to further enhancing the look of your property. Electric vehicle drivers can easily extend the cable to the length required for their vehicles' charge port. The lanyards support the charger cable to keep it above the parking lot surface at all times.

When the charging session is complete, the driver simply returns the plug to the end of the unit housing and the cable automatically retracts to form a clean, organized loop.

The Cable Management System can be wall mounted as shown on the left or used with a single or dual pedestal as shown below.





# Electric Vehicle Charging Station Order Form

Prepared By Caroline Melton  
Email caroline.melton@semaconnect.com

Quote Name Village of Arlington Heights RFP for Installation of EV Charging Infrastructure  
Quote Number Q-25426  
Created Date 8/14/2022

Bill To Name Village of Arlington Heights  
Contact Name Charles Charles Witherington-Perkins  
Bill To 33 S Arlington Heights Rd  
Arlington Heights, IL 60005-1403

Ship To 33 South Arlington Heights Road  
Arlington Heights, IL 60005  
United States

SemaConnect is pleased to extend this offer of Electric Vehicle Charging Station products and services. By signing this document you are committing to order the charging station solution as defined below.

## Product and Services Description

- SemaConnect Commercial-Grade Smart EV Charging Station(s) with Mounting Device(s)
- Full Service Program includes:
  - Network Service Program: Cloud-based management software, 1-800 driver support, dedicated cellular data communications and 24x7x365 state-of-health monitoring.
  - Warranty Program: Full Replacement Service with no repair cycle

Product	List Price	Discount \$	Quantity	Subtotal
Cable Management -2P - Wall Mount	\$600.00	\$0.00	2.00	\$1,200.00
SemaConnect S748 Charging Station w/ One Year Full Service	\$4,340.00	\$190.00	2.00	\$8,300.00
Wall Mount (S7/S7+/S8/S8+)	\$250.00	\$50.00	2.00	\$400.00

**Please Note:** Shipping and Handling is an estimate. Final cost will be provided after your order ships. Sales tax will be charged in select states based on the current rate and the ship to address unless a sales tax exemption form is received prior to shipping.

Total Price	\$9,900.00
Shipping and Handling	\$800.00
Grand Total	\$10,700.00

## Network Service Fees

Network Service Fees will begin after Full Service Program is complete and will be billed annually.

Yearly Network Service Fee	\$960
Delivery Schedule	Delivery within 4 week(s) of placing the Order

This signed document shall serve as a Purchase Order for the proposed project

Price does not include exact shipping fees or sales tax  
Quoted price is valid for 30 days from Created Date

- Shipment within 60 days of Order: Invoice for 100% of project price upon shipment with Net 30 day terms
- Shipment 60 days or greater of Order: Invoice for 25% upon order placement, 75% upon shipment with Net 30 day terms

## Accepted by:

Name  
Title  
Signature  
Date



## Electric Vehicle Charging Station Order Form

Installation Property Information - Must be complete for order to be processed

Property Country    US

Installation Property Information - Update Address and Contact

**Up-to-date Property Name, Property Address and Property Contact Information is required for the order to be processed.**

Property Contact Name:

Property Contact Phone:

Property Contact Email:

Property Name:

Property Address: