



# Village of Arlington Heights Ambulance Billing Review



Inspections/Automated Billing | Self Inspections | Emergency Response Cost Recovery | False Alarm Management  
HazMat Registration | EMS Transport Billing | EMS Subscription Program | ALS/BLS First Responder Support

# Activity Summary with Collection Percentage & Average Percentages Gross & Net



Trip date IS BETWEEN 01/01/2016 AND 12/31/2016; AND Company IS VILLAGE OF ARLINGTON HEIGHTS; AND Status IS Assigned OR Billed OR Closed OR Complete OR NetTransit New Call OR NetTransit New Will Call OR NetTransit Review OR NetTransit Will Cal..

## VILLAGE OF ARLINGTON HEIGHTS Collection Percentage 88.18% Average Collected Per Trip \$327.76

Payer	% of Trips	Collect %	# of Trips	Gross Charges	WD's	Net Charges	Rev Adj	Payments	WO's	Refunds	Balance	Average
Medicare	49.91%	98.87%	2,600	1,110,697.06	127,131.81	983,565.25	9,098.38	978,310.34	227.84	5,886.22	1,814.91	378.29
Medicaid	12.13%	70.82%	632	296,723.37	186,326.16	110,397.21	1,966.82	78,831.19	999.84	651.66	29,251.02	174.68
Insurance	30.54%	87.23%	1,591	741,783.56	46,676.63	695,106.93	75,303.78	619,363.17	4,155.63	13,046.21	9,330.56	436.90
Facility Contract	0.04%	100.00%	2	800.00	119.03	680.97	0.00	680.97	0.00	0.00	0.00	340.49
Bill Patient	7.37%	15.36%	384	185,387.16	2,611.54	182,775.62	142,593.78	30,119.14	9,389.00	2,036.30	2,710.00	475.98
<b>Company Totals -</b>			<b>5,209</b>	<b>2,335,391.15</b>	<b>362,865.17</b>	<b>1,972,525.98</b>	<b>228,962.76</b>	<b>1,707,304.81</b>	<b>14,772.31</b>	<b>21,620.39</b>	<b>43,106.49</b>	<b>378.68</b>

## Arlington Heights Rate Analysis - \$1,800

### Proposed Rate Analysis

	Increase Charge Amount	Total Calls	Gross Charges	Average Collection Percentage	Potential Rev
<b>RES</b>					
Medicare		1459	\$ 43,770.00	100%	\$ 43,770.00
Insurance	\$ 1,383.33	728	\$ 1,007,064.24	80%	\$ 805,651.39
Patient	\$ 1,383.33	194	\$ 268,366.02	0%	\$ -
<b>Total</b>					\$ 849,421.39

	Increase Charge Amount	Total Calls	Gross Charges	Average Collection Percentage	Potential Rev
<b>NON</b>					
Insurance	\$ 1,183.33	396	\$ 468,598.68	80%	\$ 374,878.94
Patient	\$ 1,183.33	151	\$ 178,682.83	10%	\$ 17,868.28
<b>Total</b>					\$ 392,747.23

Estimated Additional  
Revenue                   \$                   **1,242,168.62**

<b>Rates</b>			
RES	Old	New	
ALS	\$ 400.00	\$ 1,800.00	\$ 1,400.00
ALS2	\$ 450.00	\$ 1,800.00	\$ 1,350.00
BLS	\$ 400.00	\$ 1,800.00	\$ 1,400.00
		Avg Increase	<b>\$ 1,383.33</b>
<b>NON</b>			
ALS	\$ 600.00	\$ 1,800.00	\$ 1,200.00
ALS2	\$ 650.00	\$ 1,800.00	\$ 1,150.00
BLS	\$ 600.00	\$ 1,800.00	\$ 1,200.00
		Avg Increase	<b>\$ 1,183.33</b>

## Arlington Heights Rate Analysis - \$1,500

### Proposed Rate Analysis

	Increase Charge Amount	Total Calls	Gross Charges	Average Collection Percentage	Potential Rev
<b>RES</b>					
Medicare		1459	\$ 43,770.00	100%	\$ 43,770.00
Insurance	\$ 1,083.33	728	\$ 788,664.24	80%	\$ 630,931.39
Patient	\$ 1,083.33	194	\$ 210,166.02	0%	\$ -
<b>Total</b>					\$ 674,701.39

	Increase Charge Amount	Total Calls	Gross Charges	Average Collection Percentage	Potential Rev
<b>NON</b>					
Insurance	\$ 883.33	396	\$ 349,798.68	80%	\$ 279,838.94
Patient	\$ 883.33	151	\$ 133,382.83	10%	\$ 13,338.28
<b>Total</b>					\$ 293,177.23

**Estimated Additional Revenue                    \$        967,878.62**

<b>Rates</b>			
RES	Old	New	
ALS	\$ 400.00	\$ 1,500.00	\$ 1,100.00
ALS2	\$ 450.00	\$ 1,500.00	\$ 1,050.00
BLS	\$ 400.00	\$ 1,500.00	\$ 1,100.00
		Avg Increase	<b>\$ 1,083.33</b>
<b>NON</b>			
ALS	\$ 600.00	\$ 1,500.00	\$ 900.00
ALS2	\$ 650.00	\$ 1,500.00	\$ 850.00
BLS	\$ 600.00	\$ 1,500.00	\$ 900.00
		Avg Increase	<b>\$ 883.33</b>

## Arlington Heights Rate Analysis - \$1,000

### Proposed Rate Analysis

	Increase Charge Amount	Total Calls	Gross Charges	Average Collection Percentage	Potential Rev
<b>RES</b>					
Medicare		1459	\$ 43,770.00	100%	\$ 43,770.00
Insurance	\$ 583.33	728	\$ 424,664.24	80%	\$ 339,731.39
Patient	\$ 583.33	194	\$ 113,166.02	0%	\$ -
<b>Total</b>					\$ 383,501.39

	Increase Charge Amount	Total Calls	Gross Charges	Average Collection Percentage	Potential Rev
<b>NON</b>					
Insurance	\$ 383.33	396	\$ 151,798.68	80%	\$ 121,438.94
Patient	\$ 383.33	151	\$ 57,882.83	10%	\$ 5,788.28
<b>Total</b>					\$ 127,227.23

**Estimated Additional Revenue           \$ 510,728.62**

<b>Rates</b>			
RES	Old	New	
ALS	\$ 400.00	\$ 1,000.00	\$ 600.00
ALS2	\$ 450.00	\$ 1,000.00	\$ 550.00
BLS	\$ 400.00	\$ 1,000.00	\$ 600.00
		Avg Increase	<b>\$ 583.33</b>
<b>NON</b>			
ALS	\$ 600.00	\$ 1,000.00	\$ 400.00
ALS2	\$ 650.00	\$ 1,000.00	\$ 350.00
BLS	\$ 600.00	\$ 1,000.00	\$ 400.00
		Avg Increase	<b>\$ 383.33</b>

## Arlington Heights Mileage Analysis

Mileage	Charge Amount	Total Calls	Mileage Quantity	Net Charges	Average Collection Percentage	Potential Rev
<b>RES</b>						
Insurance	\$ 12.00	728	2	\$ 17,472.00	80%	\$ 13,977.60
Patient	\$ 12.00	194	2	\$ 4,656.00	0%	\$ -
Medicare	\$ 12.00	2468	2	\$ 35,983.44	80%	\$ 28,786.75
Medicaid	\$ 12.00	422	2	\$ 4,220.00	100%	\$ 4,220.00
<b>Total</b>						\$ 46,984.35

	Charge Amount	Total Calls	Mileage Quantity	Net Charges	Average Collection Percentage	Potential Rev
<b>NON</b>						
Insurance	\$ 12.00	396	2	\$ 9,504.00	80%	\$ 7,603.20
Patient	\$ 12.00	151	2	\$ 3,624.00	10%	\$ 362.40
Medicare	\$ 12.00	321	2	\$ 4,680.18	100%	\$ 4,680.18
Medicaid	\$ 12.00	201	2	\$ 2,010.00	100%	\$ 1,480.00
<b>Total</b>						\$ 31,547.52

**Estimated  
 Mileage Revenue \$ 78,531.87**